LNP Costs for Oneida Telephone Exhange, Inc.

| Scenario 1: Monthly Cost With Transport and Transit | | | | | | |
|---|----------------------|-------------|-----------|-----------|-----------------|-----------|
| - | Start-Up | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| Reported Cost | \$ 52,587 | \$ 9,531 | \$ 10,261 | \$ 11,048 | \$ 11,836 | \$ 12,624 |
| Adjustments: | | | | | | |
| Legal Fees | \$20,000 | | | | | |
| Employee Education | \$8,965 | | | | | |
| Customer Education | \$218 | \$410 | \$405 | \$401 | \$397 | \$392 |
| Total Adjustments | \$29,183 | \$410 | \$405 | \$401 | \$397 | \$392 |
| Adjusted Cost | \$23,404 | \$9,121 | \$9,856 | \$10,647 | \$11,439 | \$12,232 |
| | + , · · · | ¥ • , · _ · | 40,000 | ¥ . • , • | ¥ 11,100 | ¥, |
| PV Factors | 100.0000% | 89.8876% | 80.7978% | 72.6272% | 65.2829% | 58.6812% |
| PV Cost | \$23,404 | \$ 8,199 | \$ 7,963 | \$ 7,733 | \$ 7,468 | \$ 7,178 |
| PV Demand | | 491 | 437 | 388 | 345 | 307 |
| | | | | | | |
| Cost/Subscriber/Month | | | | | | |

<u>Total</u> \$107,887

| \$ 61,944 |
|--------------|
| 1,968 |

| \$ 31.48 |
|-------------|
| \$ 2.62 |